

## CONTRACT DATA ANALYSIS REPORTING

### THE CHALLENGE:

- INADEQUATE CHARGEBACKS, REBATES AND SALES REPORTING

A major pharmaceutical company was running CarsIS and BPCS, and neither system had the ability to join chargebacks, rebates and sales data for meaningful analytical reporting. The current reporting environment was unable to measure the financial impact of chargebacks and rebates. Shortcomings in their environment caused many hours of manual, error-prone formatting resulting in insufficient data.

### THE SOLUTION:

- IMPLEMENT CONTRACTING DATA WAREHOUSING

Aspect designed, developed and implemented a Data Warehouse to enhance reporting efficiency for this client. The new automated solution extracted and transformed data from CarsIS and BPCS after business hours into a Contracting Data Warehouse. Analysts can now easily run a multitude of reports, satisfying the needs of the client's Finance, Sales and Contracting departments.

### THE BENEFIT:

- IMPROVED EFFICIENCY WITH THE ABILITY TO RUN TARGETED REPORTS

This solution now provided critical daily financial and sales data. Users now have access each day to dashboard reports and a standard set of 25 plus reports that are custom-designed to suit their particular business needs. Along with the reports, users have access to an Ad Hoc Query tool to develop and run "What if" reports which adds more flexibility.

As a result of this new solution, the client experienced a significant reduction in manual effort, improved accuracy of financial analysis, and easy access to sales and financial information.