

MANAGED SERVICES

Pharmaceutical Contract Management

Data Integration | Contract Administration | Payment Processing | Analytics

Operational Efficiency for Better Business

In an increasingly demanding business climate, cost saving measures are key. Years of specialized in the contract management space has enabled Aspect Consulting to develop a suite of managed services designed to maximize the efficiency and compliance of your contracting operations, and lower your costs.

Managed Operational Services

Fully Scalable Architecture...Cloud Hosted Integrated Data...Managed Operations

We do the heavy lifting, loading, validating, and standardizing your data. The result is cloud-based, integrated data to support your day-to-day activities. In addition, Aspect can serve as your operational service provider and perform key processing and analytical activities, making your organization compliant, efficient, and cost effective.



- **Data Integration**

Data is automatically loaded, **validated, standardized and integrated** within a centralized repository hosted in the cloud, and made available to you in a consumable format.

- **Contract Administration**

Our experts can support your contract plan setup and auditing activities, to ensure your plans match your contract terms.

- **Payment Processing and Compliance**

We validate your utilization data to ensure only valid **rebates** are processed for payment, ensure **chargeback** processing is accurate, and perform **government pricing** calculations that ensure compliance.

- **Contract Analytics**

We combine sales and contracting data for greater insight into your business operations, providing **financial liability forecasting**, historical **pricing analysis**, and **gross to net** calculations.

Key Advantages

Integrated Data Streamlines Operations • Improved Analytical Capabilities • Reduced Infrastructure and Resource Costs

A Complete Picture

Resulting in Reduced Effort and Increased Efficiency

Aspect utilizes a fully scalable reusable data load infrastructure to put all the data you need to perform your day to day operations in your hands. Framework components validate and standardize your data. The data is hosted in a secure cloud, reducing your infrastructure needs, but fully owned and available to you when you need it. Robust operational service offerings complete the picture, helping you reduce costs and increase efficiency

Managed Service Offering: Pharmaceutical Contracting Services

Data Integration

Fully Scalable....Hosted in the Cloud...Owned by You

Data Sources Loaded

Direct Sales

Contract Details

Chargebacks
Price Changes



Raw Utilization
Data

Accreditation Data
NPI NABP
DEA HIN

Staging

ETL processes load and transform data

Staging

Validation

Universal MDM provides a reliable master of contract organizations

MDM

Contracting Data Warehouse

Normalized, specialized data, in one central location

Data Warehouse

Reporting

Data available in a consumable format for your reporting needs



Managed Services

Offering the following services

Contract Administration

Contract Plan Setup

Contract Plan Audit

Payment Processing

Rebate Payment Processing

Chargeback Processing

Government Pricing

Business Intel

Pricing Analysis

Gross to Net Calculation

Financial Liability Forecasting

Client Successes

Our goal is to implement solutions that provide our customers with a solid return on investment.

A sampling of our client's recent successes:

Rebate Processing with Data

Scrubbing at a mid-sized pharmaceutical company resulted in a **1.2 million dollar reduction in rebate pay-outs** in the first quarter of usage, more than paying for the cost of services

Contracting Data Warehouse

implementation utilizing the Aspect-designed automated, reusable data load framework resulted in a quick implementation, and automated reporting, enabling the client to quickly detect and eliminate duplicate payments.

Membership Management Tool

implemented at multiple mid-sized pharmaceutical company eliminated manual membership verifications and "stuck" chargebacks, automatically loading only valid members into the clients' contract management systems.